### CULTURAL SURVIVAL, INC.

### AUDITED FINANCIAL STATEMENTS FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

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Certified Public Accountant

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### CULTURAL SURVIVAL, INC. AUGUST 31, 2019 AND 2018

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### **Independent Auditor's Report**

To the Board of Directors Cultural Survival Inc. Cambridge, Massachusetts

I have audited the accompanying financial statements of the Cultural Survival, Inc. (a non-profit organization) which comprise the statement of financial position as of August 31, 2019 and 2018, and the related statement of Revenues, Expenses and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

My responsibility is to express an opinion of these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the

reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit.

### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Cultural Survival, Inc. as of August 31, 2019, and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Emphasis of Matter**

As discussed in Note 16 Subsequent Event, effective March 13, 2020, the Organization closed all its Educational and Cultural programs in response to COVID-19. At this point, the Organization cannot reasonably estimate the duration and severity of this pandemic, which could have a material adverse impact on the Organization's financial statements in the year ending August 31, 2019. Our opinion is not modified with respect to this matter.

### **Effect of Adopting New Accounting Standard**

As discussed in Note 14, Cultural Survival, Inc. adopted the provisions of Financial Accounting Standards Board Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities as of and for the year ended August 31, 2019. The requirements of ASU 2016-14 have been applied to current period presented. Our opinion is not modified with respect to this matter.

Medford, Massachusetts June 20, 2020

## CULTURAL SURVIVAL, INC. STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2019 AND 2018

	Without Donor	2019	6		Without Donor	2018	€	
	Restrictions	With Donor Restrictions	Restrictions		Restrictions	With Donor Restrictions	estrictions	
ASSETS	Undesignated	Restricted	Fund	Total	Undesignated	Purpose Restricted	Endowment	Total
CURRENT ASSETS: Cash and Cash Equivalents Investments Pledges Receivable Other Assets	\$ 67,020 19,558 177,350 4,120	\$ 193,092 \$	33,474	260,112 \$ 53,032 177,350 4,120	1,068 \$ - 50,000 4,120	365,503 \$ 7,420	26,286	366,571 33,706 50,000 4,120
Total Assets	\$ 268,048	\$ 193,092 \$	33,474 \$	494,614 \$	55,188 \$	372,923	26,286 \$	454,397
PROPERTY AND EQUIPMENT: Equipment and Furniture Software	23,752 19,720			23,752	23,752			23,752
Less: Accumulated Depreciation	43,472	* 193,092	33,474 \$	43,472	43,472	372,923 \$	26.286 \$	43,472
LIABILITIES AND NET ASSETS								
<b>LIABILITIES</b> Accounts Payable and Accrued Expense	\$ 79,285	↔ '	<del>⇔</del> '	79,285 \$	44,182 \$	<b>↔</b>		44,182
Total Current Liabilities	79,285			79,285	44,182			44,182
NET ASSETS Without Donor Restrictions Undesignated With Donor Restrictions	188,763	1	ı	188,763	11,006		•	11,006
Purpose Restricted Endowment Fund	•	193,092	33,474	193,092 33,474		372,923	26,286	372,923 26,286
Total Net Assets	\$ 188,763	\$ 193,092 \$	33,474 \$	415,329 \$	11,006 \$	372,923 \$	26,286 \$	410,215
Total Liabilities and Net Assets	\$ 268,048	\$ 193,092 \$	33,474 \$	494,614 \$	55,188 \$	372,923 \$	26,286 \$	454,397

The accompanying notes are an integral part of these financial statements

CULTURAL SURVIVAL, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED AUGUST 31, 2019 AND 2018

			2019					2	2018		
	Without Donor						Without Donor				
	Restrictions	With D	Vith Donor Restrictions	rictions			Restrictions	With Dor	With Donor Restrictions	SL	
	Undesignated	Purpose Restrictions		Endowment Fund	Total		Undesignated	Purpose Restrictions	Endowment	ment	Total
REVENUES Contributions and Subscriptions	4 050		15				Ĩ				
	1,052,130	\$1,192 760 174	* Z6	2,000	\$ 1,148,322	₩.		135,281	↔	2,000 \$	1,096,722
Indigenous Crafts Bazaar Income	634,499		ţ	1	634,499		172,500	717,685	2	1	890,185
Investment income	306			461	792		98				300,712
Realized and Unrealized Gain (Loss) on Investments	1,144	•		1,727	2,871		(61)	1		222	161
Sales of Publications	2,205				2,205		3,377				3.377
l otal Support and Other Income	1,807,784	851,366	99	7,188	2,666,338	l	1,713,055	852,966	1	5,222	2,571,243
Net Assets Keleased from Kestrictions	1,031,197	(1,031,197	(26	1	•		695,136	(695,136)		,	
lotal Kevenues	2,838,981	(179,831	31)	7,188	2,666,338		2,408,191	157,830		5,222	2,571,243
EXPENSES											
Programs and Publications	2,309,138				2,309,138		2,012,810				2.012.810
Fundraising General Administrative	224,672				224,672		236,480				236,480
Total Operating Expenses	2 661 224		1		127,414	Į.	127,024			ĺ	127,024
	177,100,2		1		2,001,224	J.	2,376,315	1			2,376,315
INCREASE IN NET ASSETS	177,757	(179,831)	31)	7,188	5,114		31,876	157,830		5,222	194,928
NET ASSETS, BEGINNING OF YEAR	11,006	372,923	123	26,286	410,215		(20,870)	215,093		21.064	215.287
NET ASSETS, END OF YEAR	188,763	\$ 193,092	8 8	33,474	\$ 415,329	##   ##	11,006	\$ 372,923	 Θ	26,286 \$	410,215

The accompanying notes are an integral part of these financial statements

# CULTURAL SURVIVAL INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED AUGUST 31, 2019

	Programs			
	and		General and	
	Publications	Fundraising	Administrative	Total
Direct Support, including Grants	\$ 683,644	УЭ	· ·	683,644
Indigenous Crafts Bazaar	633,854	•	•	633,854
Payroll	424,691	100,274	64,883	589,848
Payroll Taxes and Benefits	131,788	31,117	20,134	183,039
Consultants	207,477	7,195	14,173	228,845
Postages and Shipping	5,991		2,020	9,533
Printing and Copying	14,402	8,280	872	23,554
Bank and Credit Card Fees	8,056	1,902	1,231	11,189
Dues and Subscriptions	2,632	622	402	3,656
Office Expenses	20,421	4,822	3,120	28,362
Professional Fees	34,158	8,065	5,219	47,442
Equipment Lease Expense	6,338	1,497	896	8,803
Repairs and Maintenance	4,333	1,023	662	6,018
Telephone	10,006	2,362	1,529	13,897
Marketing Expenses	r	2,980	21	3,001
Travel, Meals and Entertaiment	66,786	40,129	3,844	110,759
Utilities and Internet	2,491	588	381	3,460
Insurance	8,826	2,084	1,348	12,259
Rent expense	43,244	10,210	6,607	60,061
	\$ 2,309,138	\$ 224,672	\$ 127,414 \$	2,661,224
Percentage of Total Expenses	86.77%	8.44%	4.79%	100.00%

The accompanying notes are an integral part of these financial statements

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### Note 1 - Organization and Nature of Activities

Cultural Survival, Inc., (the "Organization") is a non-profit 501(c) (3) non-governmental organization that was founded in 1972 to promote the rights, voices, and visions of Indigenous Peoples around the world. Through education forums, cutting-edge and widely read publications, research, projects, advocacy, partnerships and an interactive web site. The Organization works towards a world in which Indigenous Peoples are able to determine their own futures on their own lands. It further works as a medium through which Indigenous Peoples can network with other groups facing similar problems and with other organizations that can help to ensure that their human rights, including their right to self-determination, are protected and promoted.

### Note 2 - Summary of Significant Accounting Policies

#### Basis of Accounting

These financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America.

### Basis of Presentation

As required by the FASB Accounting Standards CodificationTM, the classification of a not-for-profit organization's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the classes of net assets be displayed in the Statements of Financial Position and that the amounts of changes in each of those classes of net assets be displayed in the Statement of Activities.

In accordance, the Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – net assets available for general use to support operations. The only limits on the use of the net assets without donor restrictions are broad limits resulting from the nature of the Organization, the environment in which it operates, and the purposes specified in its corporate documents.

Net Assets with Donor Restrictions – net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as

### Note 2 - Summary of Significant Accounting Policies (Continued)

those that will be met by the passage of time or programmatic purposes specified by the donor. Net Assets with donor restrictions are further classified as follows:

- Purpose Restricted Funds represent net assets subject to donorimposed restrictions that will be met by the passage of events specified by the donor.
- Perpetual in Nature represent net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization.

### Cash and Cash Equivalents

The Organization considers all highly liquid instruments with an initial maturity of three months or less to be cash equivalents.

### Investments

Short-term investments in marketable securities with readily determinable fair values are carried at their fair value in the statement of financial position based on quoted market prices. Unrealized gains and losses are included in the change in net assets in the accompanying statement of actives.

#### Accounts Receivable

Accounts receivables are stated at the amount management expect to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Accounts are considered collectible. Interest is not charged on overdue accounts. The organization does not reflect multi-year pledges in accounts receivable beyond the current year. The balance of the outstanding five year pledges amounted to £100,000, equivalent to \$122,230 at the exchange rate as of August 31, 2019.

The outstanding balance of Pledges Receivable as of August 31, 2019 and 2018 was \$177,350 and \$50,000, respectively.

### Note 2 - Summary of Significant Accounting Policies (Continued)

### Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by various statistical bases. Supporting services are those related to operating and managing the Organization and its programs on a day-to-day basis. Supporting services have been sub-classified below.

Administrative - includes all activities related to the Organization's internal management and accounting for program services.

Fundraising - includes all activities related to maintain contributor information, writing grant proposals, stewardship events and activities, distribution of materials and other similar projects related to the procurement of funds for the Organization's programs.

### Income Tax Exempt Status

The Organization is a not-for-profit corporation as described in Section 501 (c) (3) of the United States Internal Revenue Code and is determined to be an Organization which is not a private foundation and, accordingly, does not provide for state and federal income taxes. The Internal Revenue Service classifies the organization as a public charity.

### Recognition of Donor Restrictions

Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, purpose restricted or endowment fund, depending on the nature of the restriction. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

#### Property and Equipment

Property and equipment are stated at cost. Depreciation is computed over the estimated useful lives of the assets using the straight-line method. Major additions are capitalized, while repairs and maintenance are charged to expense as incurred. Depreciation expense for the years ending August 31, 2019 and 2018 was \$-0-.

### Note 2 - Summary of Significant Accounting Policies (Continued)

The estimated useful lives for purposes of computing depreciation are as follows:

<u>Assets</u>	Life in Years	
Furniture and equipment	5 years	
Software	3 years	

### Use of Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from the estimates that were used.

#### Contributed Goods and Services

The Organization records various types of in-kind support including professional services, volunteer labor, and materials. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair market value when received. Additionally, the Organization received a significant amount of skilled, contributed time, which does not meet the two (2) recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

### **Note 3 - Investments**

Investments consisted of the following at August 31, 2019:

	Fair <u>Value</u>	Cost	Unrealized <u>Gain (Loss)</u>
Marketable Securities	\$ 53,032	\$46,084	<u>\$ 6,948</u>
Investments consisted of the follow	ing at August 3	31, 2018:	
	Fair <u>Value</u>	Cost	Unrealized Gain (Loss
Marketable Securities	\$ 33,706	\$ 29,629	<u>\$ 4,077</u>

### Note 6 - Net Assets With Donor Restrictions

As of August 31, 2019, and 2018, the Organization had the following endowment and purpose restricted funds:

	2019							
	Be	eginning of						Ending
		Year	Α	dditions		Releases	F	Balance
Purpose Restricted								
Community Media	\$	100,095	\$	578,674	\$	(628,900)	\$	49,869
Indigenous Rights Radi	(	-		25,000		(25,000)		-
Special Projects		-		85,761		(47,715)		38,046
Advocacy		214,907		161,931		(271,661)		105,177
Environment		57,921		-		(57,921)		-
	\$	372,923	\$	851,366	\$	(1,031,197)	\$	193,092
Perpetual in Nature					-			
<b>Endowment Fund</b>	\$	25,300	\$	5,000	\$	-	\$	30,300
Investment Income		986		2,188		-		3,174
	\$	26,286	\$	7,188	\$	_	\$	33,474
Total Net Assets With								
Donor Restrictions		399,209	_\$	858,554	\$	(1,031,197)	\$	226,566
				2	018			
	Be	ginning of					I	Ending
		Year	A	dditions		Releases		Balance
Purpose Restricted								
Community Media	\$	2,908	\$	446,821	\$	(349,634)	\$	100,095
Indigenous Rights Radio		-		25,010		(25,010)		-
Special Projects		-		35,135		(35,135)		-
Advocacy		201,871		231,000		(217,964)	2	214,907
Environment		10,314		115,000		(67,393)		57,921
,	\$	215,093	\$	852,966	\$	(695,136)	\$ 3	372,923
Perpetual in Nature								
Endowment Fund	\$	20,300	\$	5,000	\$	_	\$	25,300
Investment Income		764		222		-		986
:•	\$	21,064	\$	5,222	\$		\$	26,286
Total Net Assets With								
Donor Restrictions	\$	236,157	\$	858,188	\$	(695,136)	\$ 3	399,209

#### Note 7 – Endowment Fund

The Organization's endowment fund consists of donations with donor restrictions that are perpetual in nature. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of perpetual donor-imposed restrictions.

The Organization has interpreted the Uniform Prudent Management of Institutional Funds Act of 2006 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classified as permanently restricted net assets (a) the original value gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Organization considerers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- a) The duration and preservation of the fund
- b) The purposes of the Organization and the donor-restricted endowment fund
- c) General economic conditions
- d) The possible effect of inflation and deflation
- e) The expected total return from income and the appreciation of investments
- f) Other resources of the organization
- g) The investment policies of the Organization

For the fiscal years ended August 31, 2019 and 2018, the Board of Directors has adopted a policy to allow this fund to grow and decided not to use the endowment income (interest, dividends, realized gains and losses and changes in unrealized appreciation) for the years ended August 31, 2019 and 2018. Appropriations for expenditure from this fund will be subject to Board approval.

### Note 8 - Retirement Arrangement with Staff Employees

The Organization offers staff employees the opportunity for participation in a Simple IRA contributory retirement plan approved by the Internal Revenue Service. The Organization matches employees' contributions at 3% of their regular salary, up to the amount of their contribution. The expense to the Organization under this Plan for the year ended August 31, 2019 and 2018 was \$13,412 and \$16,344, respectively.

### Note 9 - Concentration of Credit Risk

Financial Instruments that potentially subject the Organization to significant concentrations of credit risk consists primarily of cash, cash equivalents and short-term investments.

The Organization maintains its cash and cash equivalents in banks and investment brokerage deposit and money market accounts which, at times, may exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

### Note 10 - Line of Credit

As of August 31, 2019, and 2018, the Organization had available unsecured line of credit with American Express Company to be drawn down upon as needed, with interest rates of 13.24% and 21.24% for purchases and cash advances, respectively. At August 31, 2019 and 2018, no amount has been drawn down. Credit available August 31, 2019 and 2018 was \$38,000.

The organization also had available a \$20,000 unsecured line of credit with Capital One, with an interest rate of 13.9% and 24.9% for purchases and cash advances, respectively. The outstanding balance as of August 31, 2019 was \$14,104, which is disclosed in the accompanying statement of financial position as accounts payable.

#### **Note 11 - Commitments**

The organization currently leases some of its office equipment. Equipment lease expense under these leases are \$8,803 and \$6,317 for the years ended August 31, 2019 and 2018, respectively.

### Note 11 – Commitments (continued)

Future minimum lease payments required as of August 31, 2019:

Year ended	
August 31,	Amount:
2020	\$ 3,940
2021	3,940
2022	3,940
2023	3,940
2024	1,642
	\$ 17,402

### Note 12 - Leases

On April 27, 2018, the Organization signed a new lease for its office in Cambridge with expiration date December 31, 2021. The current annual basic rent is \$38,076, payable in monthly installments of \$3,173.

On February 1<sup>st</sup>, 2015, the Organization signed a new lease for its storage space with expiration date April 30, 2023. The lease includes annual base rent plus Common Area Maintenance (CAM) escalator of \$1,048 a month.

On May 1<sup>st</sup>, 2018, the Organization signed a new lease for its office in New Mexico with expiration date November 1, 2018. The Organization didn't renew this lease and closed the office in New Mexico.

Minimum rental payments for both leases are as follows:

Year ended Aug 31,	Amount
2020	\$48,318
2021	48,318
2022	23,710
2023	7,604
Total	\$127.950

For the years ended August 31, 2019 and 2018, the total rent expense was \$60,061 and \$60,080, respectively.

### Note 13 - Assets Measured at Fair Value on a Recurring Basis

In accordance with the Fair Value Measurement and Disclosure topic of the FASB Accounting Standards Codification, the Organization is required to disclose, for its assets and liabilities measured at fair value on a recurring basis, the sources and types of information, known as inputs, used to determine those fair value measurements.

### Note 13 - Assets Measured at Fair Value on a Recurring Basis (continued)

The guidance establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair values into levels 1, 2, and 3.

Level 1: Level 1 inputs are quoted prices in active markets for identical assets and liabilities that an entity has the ability to access at a measurement date.

Level 2: Level 2 inputs are inputs other than quoted prices that are observable for the specific asset or liability, either directly or indirectly.

Level 3: Level 3 inputs are unobservable inputs for the assets or liabilities in which little or no market activity is available for the asset or liability at the measurement date.

For purposes of financial reporting, the Organization has determined that the fair values of its financial instruments, which include cash and cash equivalents, publicly traded domestic mutual funds, approximate the carrying values under Level 1 at August 31, 2019 and 2018, based on their short maturities and/or the terms available to the Organization in financial market.

### **Note 14 - New Pronouncements**

In August 2016, the FASB issued ASU 2016-14, Presentation of Financial Statements for Not-for-Profit Entities. This ASU intends to make certain improvements to the current reporting requirements for not-for-profit entities. This standard sets forth changes to net asset classification requirements and the information presented about a not-for-profit entity's liquidity, financial performance and cash flows. The Organization adopted ASU 2016-14 in its financial statements effective August 31, 2019. The impact of adoption changes the classification of net assets on the balance sheet and statement of activities from three classes of net assets to two classes of net assets.

The Organization added disclosure for the liquidity and availability of financial assets at the balance sheet date to meet cash needs for general expenditures within one year and disaggregated functional expense classifications by their natural expense classification. The impact of adopting ASU 2016-14 had no impact to total unrestricted revenues, excess of revenues over expenses or total net assets.

### Note 15 - Uncertain Tax Positions

Management has evaluated the tax positions taken on returns for open years and those expected to be taken on returns for the year ended August 31, 2019. It is management's belief that such tax positions are more likely than not to be

### Note 15 - Uncertain Tax Positions (continued)

sustained upon examination by tax authorities. Accordingly, no liability for uncertain tax positions has been reflected in these financial statements. Returns for tax years beginning with those filed for the year ended August 31, 2016 are open to examination.

### Note 16 – Subsequent Events

The Organization evaluated subsequent events through June 20, 2020, which is the date the financial statements were available to be issued.

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of multiple educational and cultural programs. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings. Therefore, the Organization expects this matter to negatively impact its operating results. However, the related financial impact and duration cannot be reasonably estimated at this time.